

Date: 23 Sept. 2026

Seeking Industry Inputs on Issues and Opportunities in India–China Trade in Services

Dear Members,

Greetings from Services Export Promotion Council (SEPC)!

The Department of Commerce, Government of India, is currently looking at strengthening and enhancing trade engagement with China in the Services sector and is engaging with industry stakeholders to understand the key issues, challenges and opportunities faced by Indian service providers in the Chinese market. In this direction, SEPC on behalf of the department is reaching out to the industry to share specific issues pertinent to:

- i. Market access and regulatory barriers, including licensing, registration, sectoral restrictions and local requirements;
- ii. Cross-border/virtual delivery of services, including data localisation, cybersecurity and cross-border data transfer requirements;
- iii. Commercial presence, including establishment, ownership, local partnership and operational requirements;
- iv. Movement of professionals, including visas, work permits and recognition of professional qualifications;
- v. Taxation, payments and remittances affecting services exports;
- vi. Government/enterprise procurement and challenges in accessing contracts; and
- vii. Emerging opportunities for Indian service providers, including potential partnerships, investments and areas for increased exports.

Members are requested to share, wherever possible, specific cases/examples, the impact on business, and suggested measures for addressing the identified issues.

Inputs may be shared with SEPC at saumya.gupta@servicsepc.org by **30th September 2026** for consolidation and consideration in the ongoing India–China engagement on Services trade.

Best regards,

Team SEPC